

# Customer Inquiry Guide for Snow Melting Systems

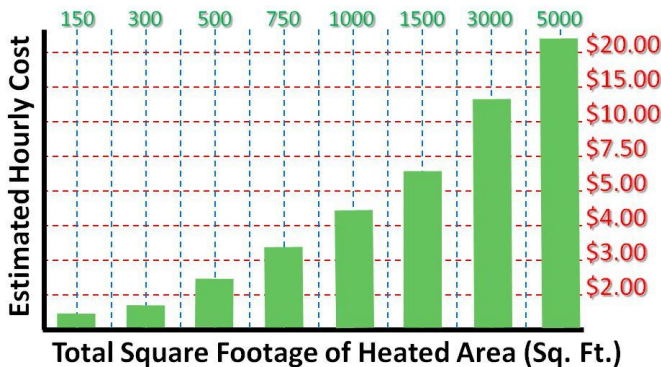
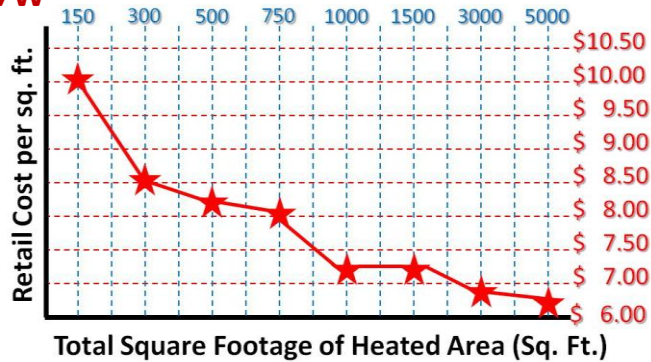
|  |  |
|--|--|
| <input type="checkbox"/> Heating Cable and Mat   |  |
| <input type="checkbox"/> Contactor Panel(s)<br><input type="checkbox"/> GFEP <input type="checkbox"/> Non GFEP |  |
| <input type="checkbox"/> Aerial Sensor<br><input type="checkbox"/> Remote Control                              |   |
| <input type="checkbox"/> In-Ground Sensor  |  |
| <input type="checkbox"/> Marker Plate  |   |

## Information to be Collected and sent to Warmzone for Formal Quote

- Customer has provided a drawing or sketch of the work area.
- Customer has provided ACCURATE measurements or scale on the drawing.
- HEATED areas are clearly marked on the drawing.
- Size and location of NON-HEATED features are clearly marked on the drawing.
- Heat areas with:     Mats     Cable
- Wattage:             37W     50W
- Primary voltage:     208     240     277     480
- Service available (amps):     100A     200A     400A     800A     1000A
- Sensor type:             Aerial     In-ground
- Embedment:             Concrete     Asphalt     Pavers     Thin mortar
- Customer preferred TYPE and LOCATION of snow sensor is clearly marked on the drawing.
- J-box or power connection locations for heating cables or mats have been discussed.
- Customer has provided location of all EXPANSION JOINTS on the drawing.
- Are there any stairs for this project?
- Customer has provided an estimated degree and direction of slope (*if applicable*).
- Is this a PERMEABLE PAVER application?
- Customer has provided an estimated time frame for this project.
- Customer has provided their address and contact information.

**How much does it cost?** To provide an accurate quote, it is necessary to have the specific details of the project. However, it is possible to provide an *estimate* based on total square footage. Please refer to the graphs below:

**37W**



**This estimate is based on the following:**

- ❖ Snow melting mats
- ❖ 37 watts per square foot
- ❖ Standard contactor timer panel(s)
- ❖ Aerial sensor
- ❖ Single pavement marker plate

**This estimate does not include:**

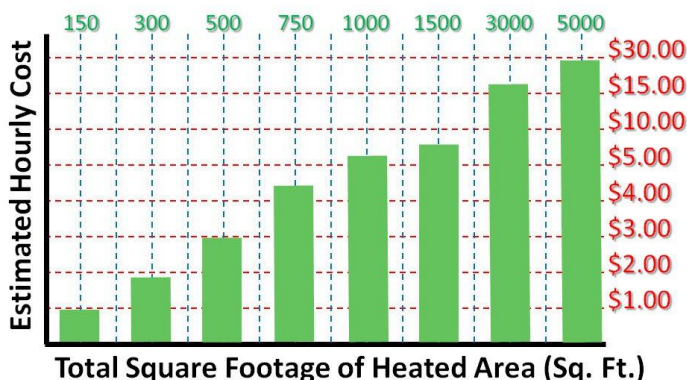
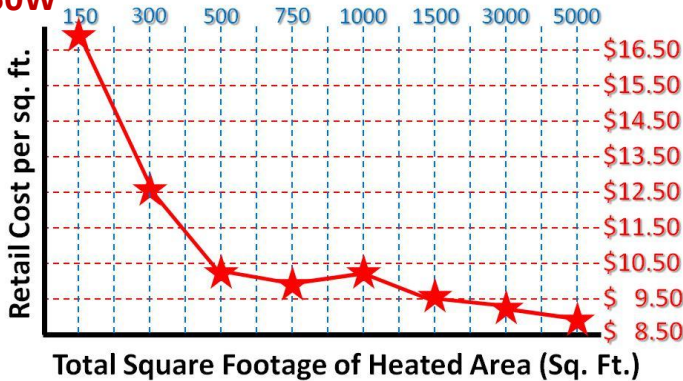
- ❖ Installation and hook-up labor charges
- ❖ Embedment materials and labor costs
- ❖ Upgraded equipment
- ❖ Operation cost
- ❖ Shipping charges (nominal)

**Run time cost is based on the following:**

- ❖ 37 watts per square foot
- ❖ \$0.120 cost per kWh (kilowatt hour)
- ❖ Cost shown is per hour
- ❖ Typical snow storm lasts 4-5 hours

*Prices subject to change without notification.  
Estimate only.*

**50W**



**This estimate is based on the following:**

- ❖ Snow melting mats
- ❖ 50 watts per square foot
- ❖ Standard contactor timer panel(s)
- ❖ Aerial sensor
- ❖ Single pavement marker plate

**This estimate does not include:**

- ❖ Installation and hook-up labor charges
- ❖ Embedment materials and labor costs
- ❖ Upgraded equipment
- ❖ Operation cost
- ❖ Shipping charges (nominal)

**Run time cost is based on the following:**

- ❖ 50 watts per square foot
- ❖ \$0.120 cost per kWh (kilowatt hour)
- ❖ Cost shown is per hour
- ❖ Typical snow storm lasts 4-5 hours

*Prices subject to change without notification.  
Estimate only.*